

CURRICULUM VITAE

PERSONAL INFORMATION

Name: Emília do Rosário da Silva Azevedo Pereira de Faria

Date of Birth: April 22, 1984, Portugal

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Driving Licence: model B (2001)



WORK EXPERIENCE

Oct.2014 - Feb.2015 - In this role I acted for **Longa Vida – Indústrias Lácteas, S.A.**, in *Planning and Logistics Department*. My duties included: management and development of optimization project for Distribution Warehouse.

2012 - 2014 - In this role I acted as a *Solutions Analyst* for **Everis**. My duties included: implementation and management of technology and business projects, customer's needs assessment, technical and functional requirements analysis, task planning and presentation of solutions to the customers.

2007-2010 – In this role I acted as a *Sales Representative* for **Siemens S.A.** – Healthcare Sector. My duties included: carrying out the monitoring of commercial projects, involving dissemination of technologies, customer management, drafting and negotiation of proposals and after-sales follow-up.

INTERNATIONAL EXPERIENCE

2010 - 2011 – Volunteer for the NGO – **Leigos para o Desenvolvimento**, in Cuamba, Mozambique where I was responsible for the finance, human resources and activities management of an Educational Center.

2007 – Erasmus Program in La Sapienza University, Rome, Italy.

EDUCATION

2012 – Executive Course in “Qualify and Developing Human Capital” at Católica Porto Business School, with the classification of 15.

2012 – Executive Course in “Financial Accounting and Performance Evaluation” at Católica Porto Business School, with the classification of 14.

2007 - Masters in Chemical Engineering at the Faculdade de Engenharia da Universidade do Porto, with the classification of 14.

PROFESSIONAL TRAINING

2012 - Training session on “*Skills Makeover*” which was held at “Cidade das Profissões”.

2007 2007 - Training session on “*Customer Focused Selling Skills*”, Williams Leslie Group, which was held in Bamberg, Germany.

PERSONAL SKILLS AND COMPETENCES

Language Skills

Portuguese – native speaker

English – good proficiency oral and written.

Italian – good proficiency oral and written.

Computer Skills

Proficient user of Microsoft Office.

Other Skills

Trainer at NGO Leigos para o Desenvolvimento since 2012.

Porto, October 20, 2015

Emília do Rosário Pereira de Faria